

## The most effective Echinacea!





#### **Tradition**

## Echinacea E. purpurea : native American plant

- Long tradition of medicinal use with the native Americans
- The burning taste was a quality criteria for the Indians
- Established as medicinal plant in Europe for many decades
- Cold processed juice preparations are supported by many independent clinical studies







## **Properties**

Contract cultivation:
Processing of Fresh pressed juice

Standardized in:
Fructofuranosides
Alkylamide
Caffeic acid

Well understood mode of action

Effects demonstrated in clinical trials

Suitable for various product applications





### Activity

**Inhibits viral** replication **Enhancement** of the early **Acceleration of** phase the adaptive of the immune immune response response **Immunostimulant:** Stimulates the innate immune system, ↑ white blood cells ↑ body temperature





### Cultivation

## Quality & Processing

- Experience of over 25 years in the cultivation
- Optimum growth in the area of Bavaria
- Accurate selection of sources
- Contract cultivation









## Safety & Efficacy

Safety data

No adverse effect reported from in clinical study

No acute oral toxicity, LD50 > 2000mg/kg

In vivo data

Proven efficacy accepted animal model

Clinical data

Positive outcome of one human trial\*

• Indonesia - Isbaniah F et al, J Clin Pharm Ther 2011 vol 36





## Characteristics

Extract form	Drug extract Ratio	Recommended dosage	Standardization
Powder, water soluble	45=1	300-460 mg / day	Frutofuranosides >2.4% Alkylamides <i>lot specific</i> Caffeic acid <i>lot specific</i>





#### Use

Food supplements (syrup, pastille) and Functional food (i.e. beverages, dairy)

## Indication Positioning

- Immune booster
- Natural protection during winter

#### Main target:

Children and adults







# Product in the market for this positioning



## Honey Lemon with Echinacea "Cough suppressant and relieve sore throats"



Innocent Defence
"to help the immune
system working as it
should"



A. Vogel Echinacea No claim

Sep 2014



Sep 2014



Feb 2015







# Product in the market for this positioning



#### **Immunforsvar**

"contribute to a normal functioning immune system and reduce fatigue and exhaustion"



**Pralis Lozenges** "for winter support"



Marcianitos Immunity "to help immune system"

May 2015



Jan 2015



Jul 2014







### Claims

Claims on hold will continue being used under the conditions pertaining before adoption of the list of permitted health claims.

This means they may continue to be used on the market under the responsibility of the food business operator provided they comply with the claims Regulation and existing national provisions applicable to them.

http://europa.eu/rapid/pressrelease MEMO-11-868 en.htm

ON HOLD ART 13.	1 CLAIMS* : Echinacea purpurea	
Respiratory Health	<ul><li>Soothing for mouth and throat</li><li>Reliefs in case of irritation of throat and pharynx</li></ul>	
	<ul> <li>Soothing and pleasant effect on throat, pharynx and vocal cords</li> </ul>	
Immune system	<ul> <li>Contribute to the proper function of the body's defensive system</li> </ul>	
health	<ul> <li>Helps the function of the natural defensive system</li> </ul>	

APPROVED ART 13.1 CLAIMS				
Copper	RDA: 1 mg // 15% RDA: 0,15 mg			
Iron	RDA: 14 mg // 15% RDA: 2,1 mg			
Selenium	RDA: 10 mg // 15% RDA: 1,5 mg			
Vitamin A	RDA: 0,8 mg // 15% RDA: 0,12 mg	Contributes to the normal		
Vitamin B12	RDA: 2,5 mcg // 15% RDA: 0,375 mcg	function of the immune		
Vitamin B6	RDA: 1,4 mg // 15% RDA: 0,21 mg	system		
Vitamin C	RDA: 80 mg // 15% RDA: 15 mg			
Vitamin D	RDA: 5 mcg // 15% RDA: 0,75 mcg			
Zinc	RDA: 10 mg // 15% RDA: 1,5 mg			





## For more information, contact us

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<sup>®</sup>Frutarom –Sept 2015

## Thank you

